

# CAVIRO SCA



## ADDRESS/COUNTRY

Via Convertite 12, 48018 Faenza (RA) - ITALY

## LEGAL ORGANISATIONAL FORM

Agricultural cooperative. Second tier cooperatives (members are agricultural cooperatives with farmers as members)

## WEBSITE LINK

<https://www.caviro.com/>

## CONTACTS

Phone: +39 0546.629111

E-mail: [caviro@caviro.it](mailto:caviro@caviro.it)

## VIDEO, PPT, OTHER

*interactive materials to present the coop*

Caviro - a circular economy partnership

<https://www.youtube.com/watch?v=Flo5q6MQKdo> (English language)

## CONTEXT

/

## INFO

### YEAR OF CREATION

1966

### DESCRIPTION/MAIN ACTIVITIES

Caviro is a cooperative formed by wine cooperatives. It is a group which directly participates in 5 companies: 4 working in the wine supply chain and 1 leader in the distillery and environmental services. Its main activities concern: processing, bottling and marketing of table wine; distillation of agricultural products; production of calcium tartrate derivatives; production of electricity from renewable sources. Caviro has an integrated production chain, from the vineyard to the bottling process, positioning itself as the first Italian producer of table wine thanks to the Tavernello brand (over 7 million consumer families only in Italy) and reaching a leadership position in the wine sector also through a portfolio of premium and super premium brands. Caviro's activities also include the sector of valorisation of winemaking by-products, to transform waste into resources and products for various industrial sectors.

### MAIN STAKEHOLDERS

*member, clients, producers*

- » Public institutions (regulatory bodies, local and government bodies);
- » Territory and community (citizens, non-profit organizations);
- » Staff (employees and collaborators);
- » Consumers and clients (associations, local enterprises);
- » Social base (financing members and other members);
- » Providers and partners (services and raw material suppliers, industrial enterprises);
- » Financial institutions (banks, insurances);
- » Media (opinion leaders, journalists, online community);
- » Scientific world (universities, research centres).

### GEOGRAPHIC COVERAGE

*1-service/goods production; 2-markets/consumers/beneficiaries*

- 1 7 Italian Regions (Emilia-Romagna, Veneto, Toscana, marche, Abruzzo, Puglia and Sicilia)
- 2 70 countries

### REVENUE

Data from 2018

- » Revenue: 330 million euros (+ 4.6% compared to 2017)
- » Gross operating margin: 21 million euros
- » Overall profits: 5 million euros

## STRUCTURE/ OWNERSHIP

### OWNERSHIP STRUCTURE

*who/how many: shareholders/owners/members/worker members/ donors, ...*

31 members (one tier agricultural cooperatives): 1 donor member, 30 cooperating members, 29 of which are wine cooperatives.  
12.800 winemakers

### VOTING PROCESS

According to the indications of the Statute, a partial derogation from the system “one head, one vote” is applied, with the attribution of votes according to the subscribed share capital, differentiated between cooperating and donor members. However, most of votes should be attributed by general principle “one head one vote)

### BENEFITS OF BEING MEMBERS

In providing the cooperative with the products, the members enjoy better conditions than those ordinarily found on the market in terms of:

- » the guarantee of the collection of wine and of other by-products;
- » the certainty and methods of disbursement of payments;
- » the remuneration of the supplied raw materials.

### **STRUCTURE/ORGANISATION CHART**

There are two main governing bodies: the Assembly and the Board, within which the President and two Vice-Presidents are appointed. The Board has a supervisory and control role in the management of the company as well as the administration of the aspects of the mutual relationship.

There are also a Board of Statutory Auditors, which carries out supervisory activities, the Director and management, who intervene in the operational management of the cooperative and the entire group. Within Caviro SCA there is also a Members' office, made up by two persons, which closely monitors the operational relations with the associated wineries.

### **ASSEMBLIES**

*how many, how, other assemblies than the General one*

Normally, the Assembly meets in ordinary session once a year. Any change to the Statute and the dissolution of the Cooperative are decisions that can only be deliberated during extraordinary sessions. All the rules developed within the cooperative are shared in the Assembly (i.e. approval of financial statements and allocation of profits, appointment and revocation of the administrative body, etc..).

### **BOARD COMPOSITION AND ORGANISATION**

Currently, the Caviro Board is made up of 13 members, all expressed by the cooperating members, while the one donor member provides an indication of preference in the appointment of a member of the Board of Auditors. The 13 members, including the President and two Vice-Presidents, have been identified to ensure adequate representation of the different transfer sectors (wine and by-products) and the different areas in which the cooperative operates.

**COOPERATIVE  
PRINCIPLES  
BEST PRACTICES**

*Principles for which  
the coop represents  
a good practice*

**PRINCIPLE 2. DEMOCRATIC MEMBER CONTROL**

The agricultural cooperative “Pienas LT” is governed by the principles of mutual respect, understanding, transparency and honesty of the members. The maturity of each member and the ability to get involved in the joint work of the cooperative are important for the activities of AC Pienas LT. This has a direct impact on the cooperative community and each member individually.

Once per month the newsletter MILK NEWS is issued for the whole community of the cooperative. The dairy farmers as members of the cooperative and the employees are informed about the top news of the month, business results, plans for the next month or the next quarter. The best employees are announced as well as the national awards for the members of the cooperative. The topic with the reviews on Pienas LT by opinion leaders, other dairy farmers or member farmers, decision makers is also included in MILK NEWS.

**PRINCIPLE 4. AUTONOMY & INDEPENDENCE**

AC “Pienas LT” is the successful dairy farmers investment in manufacturing high-concentration milk proteins in Lithuania. AC Pienas LT is the largest milk farmers community in the Baltic States with its own milk processing company located in Lithuania. The dairy plant and the product line BaltMilk are fully owned by 185 member dairy farmers. They supply raw milk for manufacturing the BaltMilk milk protein products.

The productive capacities ensure the production chain starting with the supply of high-quality, safe and healthy raw milk conforming to the highest standards and finishing with its processing at our plant in Kaunas, Lithuania.

Dairy plant is the most advanced company in milk proteins manufacturing in the North Europe region, with few analogues all over the world. At the various stages of production, both classical and innovative high-concentration milk proteins production methods are integrated. AC Pienas LT develop innovative products with its own resources and available technological and technical bases.

Today Pienas LT high - value dairy products are produced for the global market and are sold in more than 40 countries around the world. The products are manufactured according to international quality and food safety standards and with certifications FSSC 22000, Halal and Kosher. Since 2018, Pienas LT plant has started to process organic milk and produce organic dairy protein products.

This community has struggled for many years to achieve its goal of being the owner of our business, realising an innovative dairy processing plant. For more information: <https://www.baltmilk.eu/en/>